

TSGi Quarterly Issue: Summer / July 2011

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As Founder and CEO, I am incredibly proud to tell you that The Squires Group has been recognized by *Inc. magazine* and Winning Workplaces as one of the Top 50 Small Company Workplaces in 2011!

the kind of workplaces that engage and retain employees, while delivering results.

This is one of the best forms of recognition I could ever ask for as the Founder and CEO of this company!

This award truly illustrates how treating everyone with professionalism, integrity, and trust builds a successful and well-respected company with employees that want to stick with you.

Winning Workplaces and *Inc.* received nearly 350 applications for the contest. A national panel of leadership experts and leaders of small to mid-sized businesses judged the finalists. Selections were based on specific metrics and qualitative assessments of the finalists' success in creating

**TOP
SMALL
COMPANY
WORKPLACES
2011**

For more info, click on the logo!



Click [HERE](#) for for the full article from *Inc. magazine*.

Man's Best Co-Worker *TSGi Featured in Inc. Magazine*

After spending years in uptight corporate climates, Nancy Squires founded TSGi with a distinctly homey atmosphere, which includes her two Italian greyhounds - Romeo & Bebe.

Project Success Story

Public Sector Organization

Technology: Oracle Financials with Hyperion Reporting Tool

Version: R12

Modules: iProcurement, Asset Management, General Ledger, Accounts Payable, Accounts Receivable, Cash Management and Warehouse/Inventory Management.



One of TSGi's Prime Integrator Partners needed assistance in implementing an Oracle Financials R12 project for their client located in Washington, DC. The client was looking to create greater efficiency by eliminating many paper-based processes and replace them with automated, electronic processes. They needed assistance finding knowledgeable Senior Oracle Financials professionals with hard-to-find R12 experience.

TSGi was chosen due to our proven Oracle E-Business Suite experience and ability to deliver skilled and experienced local consultants.

[Read more about the project challenge, solution and benefits HERE.](#)

Joining Our Team

As TSGi has continued to successfully grow, so has our Infrastructure Team here in Annapolis. These new additions will help insure smoother processes, better communication, and prompt turn-around time in meeting your needs.



Mike Boyles
Resource Manager



Christine Martein
Human Resources & Payroll Specialist



Cathy Dove
Administrative Assistant

To read more about Mike, Christine and Cathy, click [HERE](#) to visit the Our Team page on our site.

A Note from Nancy

“Like many of you, I am a big advocate for animal welfare and support the efforts of several not-for-profits to end the cycle of animal neglect and abuse. One of those organizations is called HART for Animals, located in Garrett County, MD – also home to the resort called Deep Creek Lake.

You’re probably thinking ‘why help the Garrett County/Deep Creek Lake area?’ While Garrett County is home to a beautiful and prosperous resort, the surrounding areas (including Preston County, WV and parts of PA) are rural communities. Rural communities are the LAST to be served and the first to need support in areas where, in this case, animal abuse and neglect is rampant and education and help are limited. Therefore, the tradition of animal abuse and neglect continue. While the causes of neglect and/or abuse are many, solving the problem takes just one step at a time. In this case, HART has not just taken a step – HART has taken a giant LEAP!

I met the Directors of HART for Animals, Mercedes and Mike Pellet, through some friends of mine who were retired veterinarians living at Deep Creek Lake. I was introduced to the Pellets because of my love for animals and my knowledge of animal neglect and abuse within the Garrett and Preston County areas. It turned out the Pellets, through HART for Animals, were dedicating their retirement years to eliminating animal abuse and neglect, by building a shelter to serve Garrett County and other surrounding counties. It only took one meeting with the Pellets to convince me they would pull this off and, subsequently, The Squires Group joined forces with the HART for Animals team and has contributed significant seed money to see HART and the Pellet’s dream come to fruition.

After 4 years of tireless fundraising, shameless begging, navigating the political ropes and writing and winning grants, the Pellets and the HART for Animals team held its groundbreaking ceremony for the HART Adoption Center (Kennel, Clinic and Spa), at the Bumble Bee site in McHenry, Maryland in May.

The HART Adoption Center represents a unique concept – animal welfare/adoption supported by a business framework. This strategy is gaining popularity among U.S. animal welfare communities, according to Mercedes Pellet. ‘As government budgets shrink in a tight economy, homeless animals often become first-line casualties when local shelters have to close for lack of funding,’ she said. To avoid that outcome, HART will operate two major revenue-producing businesses, with the profit going to the cost of operating the adoption (shelter) area. The two core businesses with profit centers are a boarding spa and a veterinary clinic (the clinic is already in operation in McHenry, until the Adoption Center is built), supported by grooming, training, and retail services that will also produce revenue for the shelter.”

For more information, please follow this link: [HART for Animals](#).

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